



STP REGISTRATION:

This STP Leadership And Motivation Course is perfect for superintendents and foremen, project managers, supervisors who work for subs, owners, owner representatives, HRD directors, and training directors!

Name: _____

Title: _____

Company: _____

Address: _____

City: _____

State: _____ Zip: _____

Email: _____

Fax: _____

Company Phone: _____

AGC Members: Cost will be \$250

Non AGC Members: Cost will be \$325

_____ Check made payable to ALAGC

_____ Credit Card Payment:

Visa Master Card American Express

Account # _____

Exp. Date: _____

Signature: _____

To SECURE Your Seat In This Class Fax or Email
Registration To: 850-433-3059 or
kristam@alagc.org by **February 1, 2010!!**

STP

SUPERVISORY TRAINING PROGRAM
UNIT I: LEADERSHIP & MOTIVATION
BEGINS SATURDAY, FEBRUARY 20.

7:30 A.M.-12:30 P.M.

25 HOURS OF INSTRUCTION
AGC OFFICE, 201 SOUTH F STREET
PENSACOLA, FL

Dollars and Sense of People and Construction: Case Study: *The Contractor Who Lost the Bid*; improving the bottom line by effective supervision; cost of poor supervision; cost and causes of personnel turnover; learning new jobs, tasks and skills; communication, trust, respect, teamwork, and cooperation.

The Role of the Construction Supervisor: Case Study: *The Confused Supervisor*; supervisory leadership and motivation; crew supervisor in the linking pin role; positive discipline.

Helping People Perform Better: Case Study: *The Poorly Motivated Crew*; assumptions about people; the performance equation; encouraging external competition and self-improvement; delivering timely training and information; encouraging responsibility and self-control; setting positive expectations.

Motivation: Case Study: *The Worker Who Lost Motivation*; general motivational strategies; recognizing personality types; internal motivational techniques; job enlargement and job enrichment; construction supervisor's motivation tool kit.

Leading Others: Case Study: *The Inconsistent Supervisor*; leading others; being consistent but flexible; providing consistency; providing flexibility; leadership styles.

You Get What You Expect: Case Study: *The New Crew Supervisor*; setting positive expectations; how workers respond to supervisor's behavior; putting the theories to work.

Positive Feedback: Case Study: *The Tough Supervisor*; giving positive feedback; benefits of giving positive feedback.
ing and Orienting Crew Members: Case Study: *The Lead Trainer*; orientation and training for new workers; training.

Teams and Team Building: Case Study: *The Team That Didn't Work*; why teamwork is important; team types; the construction supervisor's role; phases of team development.

Leadership Skills in Action: Case Study: *The Fleckster Company buyout*; review of the course.